

Sangoma Connector

The CRM integration extension integrates Sangoma Solutions with CRM platforms to support click-to-call, inbound screen pops, and call detail tracking features.

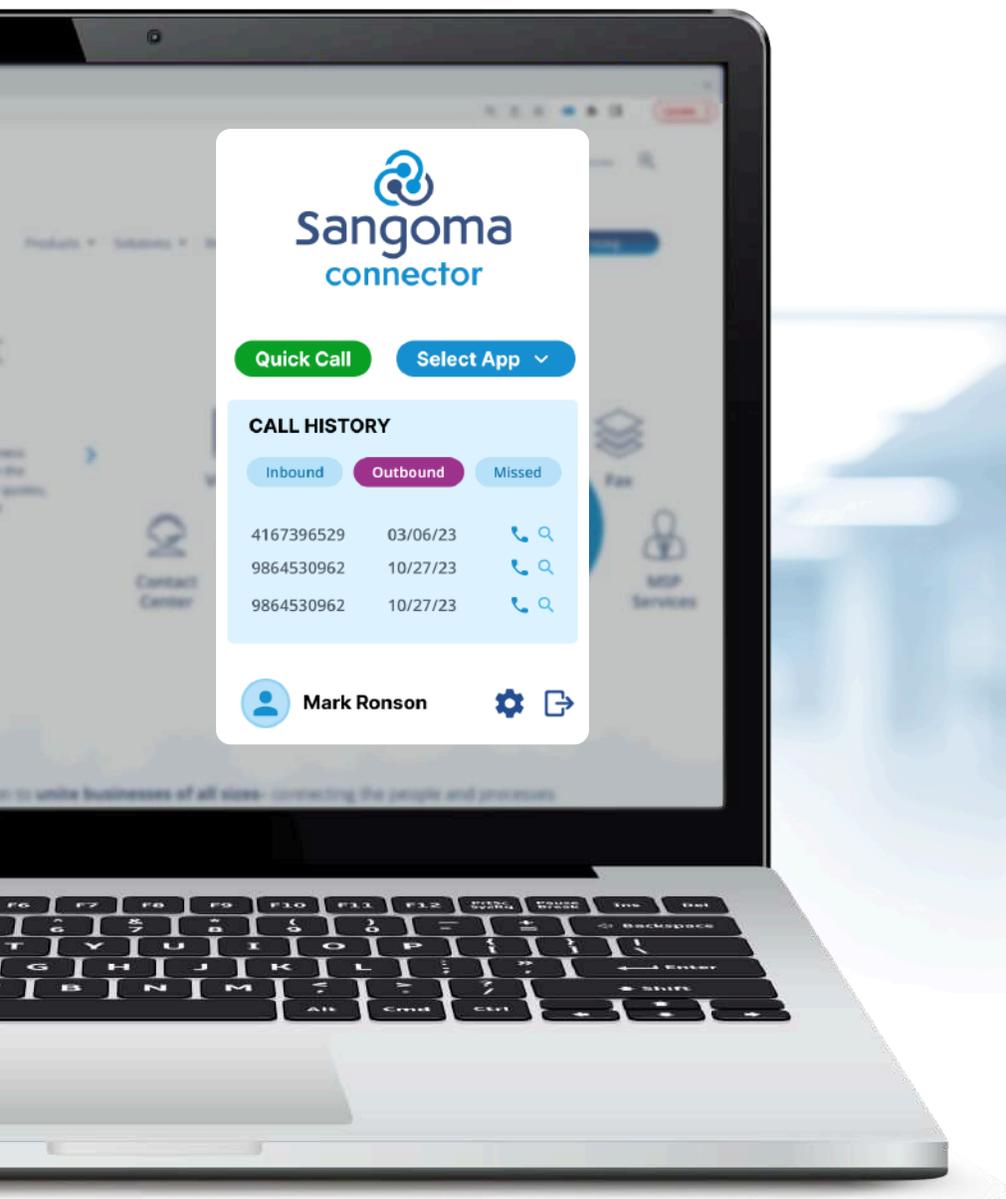
Use Cases:

Increase Productivity for Workers by Integrating Your UCaaS & CRM



Key Features & Benefits:

- ⦿ **Streamlined Experience:** Eliminate and/or minimize manual data entry and improve visibility
- ⦿ **Click-to-call:** Allows users to click-to-call contacts directly from their CRM
- ⦿ **Real-time Screen Pops:** Enable real-time screen pops via CRM for incoming and outgoing calls
- ⦿ **Automatic Call Logging:** Automatic call logging via CRM eliminates the need for manual call activity tracking
- ⦿ **Supports Over 80 CRMs:** Redtail, Hubspot, Zoho, Salesforce, Pipedrive, and many more



Sangoma Connector is included in the Sangoma Premium Bundle, discounted with the Advanced Bundle, and available at regular price for Standard UCaaS Bundles.

Apps Usage Model

How It Works & Subscription Options

Sangoma Apps are free, you just pay for the usage. Sangoma Apps usage (including SMS, emails, and voice minutes) is tracked and totaled on a company level per month. Your company will be able to acquire usage credits two ways:

- For each one of your UCaaS bundle users, you will get a number of credits which will be added to your company's monthly allotment – This allotment is then shared between all the members of your team
- Monthly usage subscriptions can be purchased as an add-on for additional usage at lower rates

How Sangoma UCaaS Seats Contribute Usage Credits for Apps

Each UCaaS bundle user level comes with a number of credits for Sangoma apps. This is what you get with your UCaaS services:

Standard Bundle User	10 SMS, 10 Emails, 10 Voice minutes / user / month
Advanced Bundle User	100 SMS, 250 Emails, 100 Voice minutes / user/ month
Premium Bundle User	200 SMS, 500 Emails, 200 Voice minutes / user / month

Additional Sangoma Apps Usage Subscription Packages

Sangoma offers multiple subscriptions to match your company's needs:

Sangoma Apps - Subscription 1k	1k SMS, 1k Emails, 500 Voice minutes per month
Sangoma Apps - Subscription 5k	5k SMS, 5k Emails, 2.5k Voice minutes per month
Sangoma Apps - Subscription 10k	10k SMS, 10k Emails, 5k Voice minutes per month

For higher volume subscriptions please contact your Sangoma partner or sales representative.

If you go over the limit in a particular month, you can upgrade your company subscription or pay the overage fee for the additional SMS/Emails/Minutes.