

# Sangoma Connector

The CRM integration extension integrates Sangoma Solutions with CRM platforms to support click-to-call, inbound screen pops, and call detail tracking features.

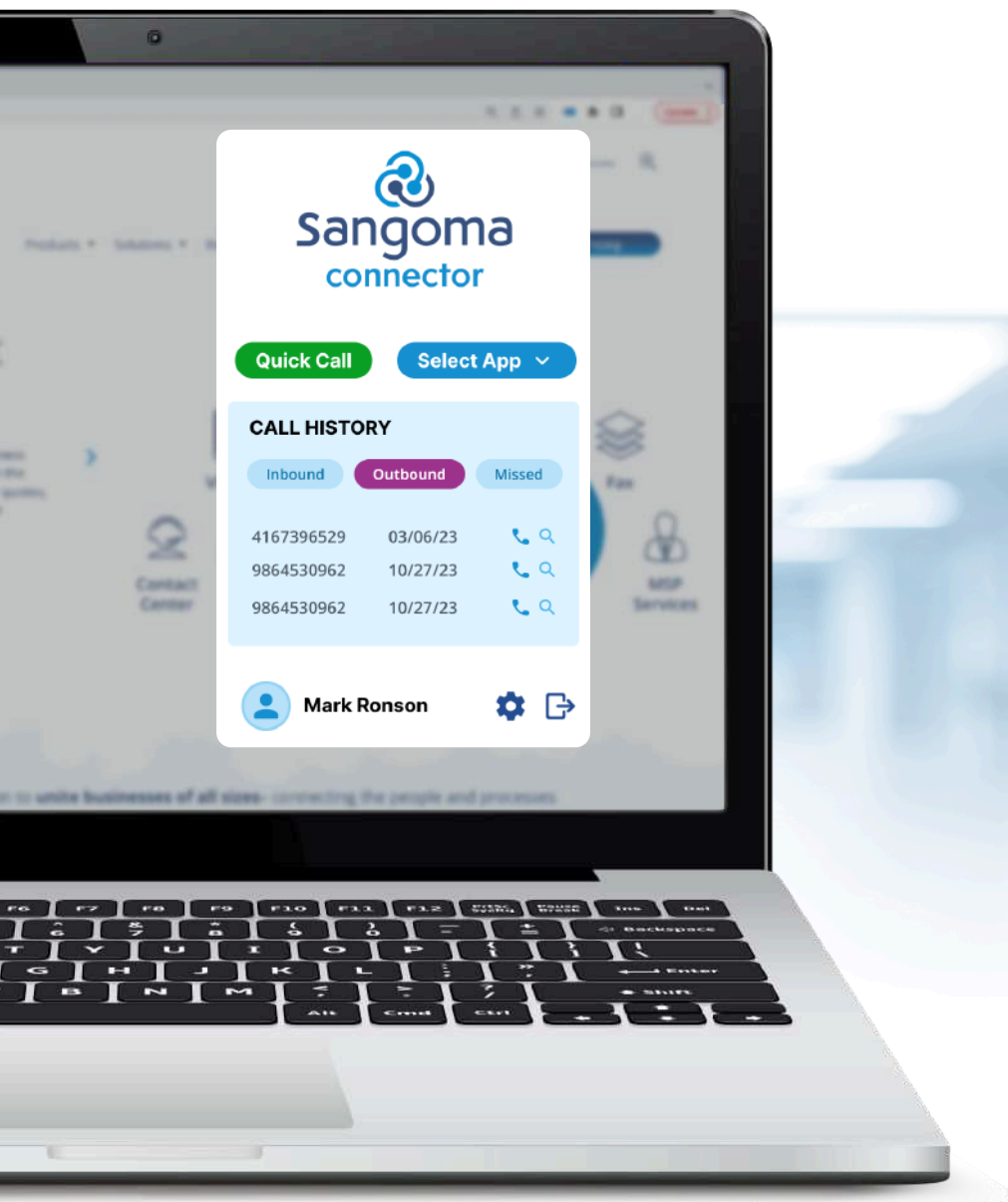
## Use Cases:

Increase Productivity for Workers by Integrating Your UCaaS & CRM



## Key Features & Benefits:

- ⦿ **Streamlined Experience:** Eliminate and/or minimize manual data entry and improve visibility
- ⦿ **Click-to-call:** Allows users to click-to-call contacts directly from their CRM
- ⦿ **Real-time Screen Pops:** Enable real-time screen pops via CRM for incoming and outgoing calls
- ⦿ **Automatic Call Logging:** Automatic call logging via CRM eliminates the need for manual call activity tracking
- ⦿ **Supports Over 80 CRMs:** Redtail, Hubspot, Zoho, Salesforce, Pipedrive, and many more



Sangoma Connector is included in the Sangoma Premium Bundle, discounted with the Advanced Bundle, and available at regular price for Standard UCaaS Bundles.

# Apps Usage Model

## How It Works & Subscription Options

Sangoma Apps are free, you just pay for the usage. Sangoma Apps usage (including SMS, emails, and voice minutes) is tracked and totaled on a company level per month. Your company will be able to acquire usage credits two ways:

- For each one of your UCaaS bundle users, you will get a number of credits which will be added to your company's monthly allotment – This allotment is then shared between all the members of your team
- Monthly usage subscriptions can be purchased as an add-on for additional usage at lower rates

## How Sangoma UCaaS Seats Contribute Usage Credits for Apps

Each UCaaS bundle user level comes with a number of credits for Sangoma apps. This is what you get with your UCaaS services:

<b>Standard Bundle User</b>	10 SMS, 10 Emails, 10 Voice minutes / user / month
<b>Advanced Bundle User</b>	100 SMS, 250 Emails, 100 Voice minutes / user/ month
<b>Premium Bundle User</b>	200 SMS, 500 Emails, 200 Voice minutes / user / month

## Additional Sangoma Apps Usage Subscription Packages

Sangoma offers multiple subscriptions to match your company's needs:

<b>Sangoma Apps - Subscription 1k</b>	1k SMS, 1k Emails, 500 Voice minutes per month
<b>Sangoma Apps - Subscription 5k</b>	5k SMS, 5k Emails, 2.5k Voice minutes per month
<b>Sangoma Apps - Subscription 10k</b>	10k SMS, 10k Emails, 5k Voice minutes per month

*For higher volume subscriptions please contact your Sangoma partner or sales representative.*

*If you go over the limit in a particular month, you can upgrade your company subscription or pay the overage fee for the additional SMS/Emails/Minutes.*