



Corporate Brochure

| 2023 Edition



Who is Sangoma?

Sangoma is a leading global Communications as a Service (CaaS) provider empowering businesses of all sizes to connect to the people and processes that matter. We are a rapidly growing, profitable, customer-centric company with an installed base of over 2.6 million UC seats. Sangoma has a stable, global presence and diverse portfolio of solutions, services, and support.

Sangoma offers the most comprehensive suite of cloud-native communications solutions in the industry, including premise-based UC systems, a full line of desk phones and headsets, and a complete connectivity suite. Our solutions are trusted by leading companies worldwide, from SMBs to enterprises, and in contact centers, carrier networks, and data communication applications.



Trunking



Video Meetings



Apps



Contact Center



Collaboration



Fax



Desktop as a Service



Access Control



Security



SD-WAN



Network Access

IP ENDPOINTS ▪ MOBILE CLIENTS ▪ APPLICATIONS ▪ NETWORK INTERCONNECT

Sangoma has garnered awards from significant industry analysts, such as the Gartner Magic Quadrant for UCaaS and Frost and Sullivan. Recognition of Sangoma's pioneering innovation in the enterprise cloud market has allowed Sangoma to gain entry onto other prestigious lists such as the Deloitte Enterprise Technology Fast 15, Omdia Top 10 UCaaS Service Provider, and Forbes Most Promising Companies.



One Hand to Shake

Sangoma's complete business communications solution is all designed by us and enables us to offer our customers unique value. They are all tightly integrated, so you, as a partner or customer, can ensure that all the cloud communications you need come from one place and work seamlessly together. Our cloud solutions run on our nationwide network, our phones integrate tightly with our UCaaS service, and we're able to innovate faster since we control the technology. And if there is an issue with the solution, there is no question about accountability – we will take care of it.

Best Value in the Industry

Sangoma is renowned for providing plug-and-play communications solutions for businesses that want the power of an enterprise-grade phone system at an affordable price. And Sangoma's pricing models boost anticipated returns on investment for new phone systems by eliminating hidden fees, avoiding costly add-ons, and simplifying complicated licensing.

The Choices are Yours

With everything from on-premises to hybrid to fully cloud-hosted, Sangoma has a solution to set up every business for success. Never feel backed into a corner – take advantage of our multiple deployment options. If it's time for a change, you can migrate your existing system to a new deployment without missing a beat!

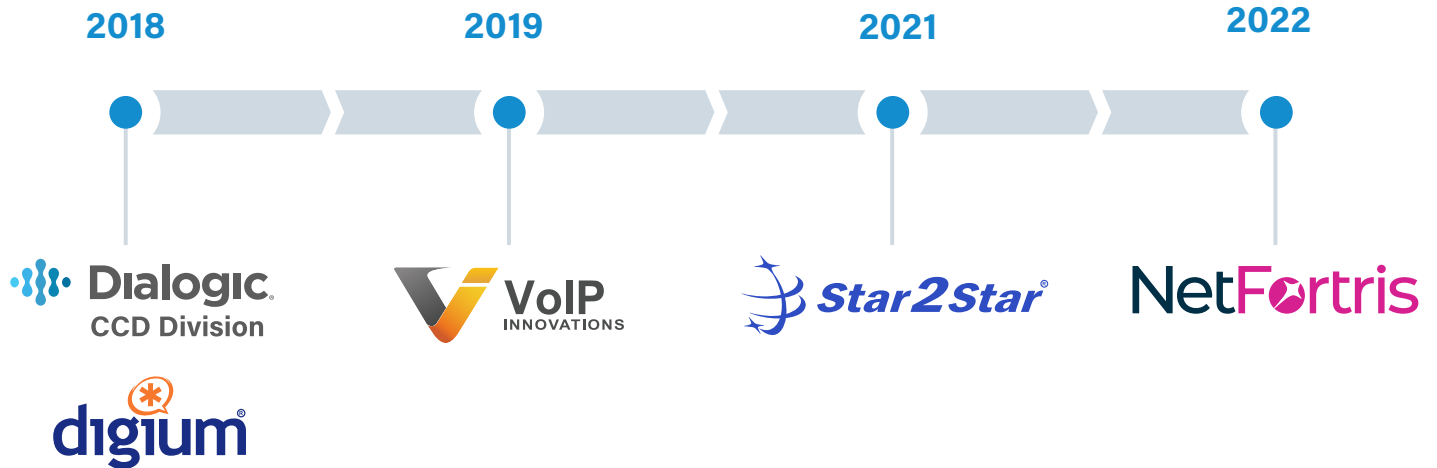
Built on Innovation

Sangoma is the primary developer and sponsor of Asterisk and FreePBX, the world's two largest open source communications projects. This powerful innovation engine keeps Sangoma's commercial offerings on the cutting edge of VoIP security, reliability, and Unified Communications (UC) functionality.



Sangoma At A Glance

Acquisitions



750+ Staff

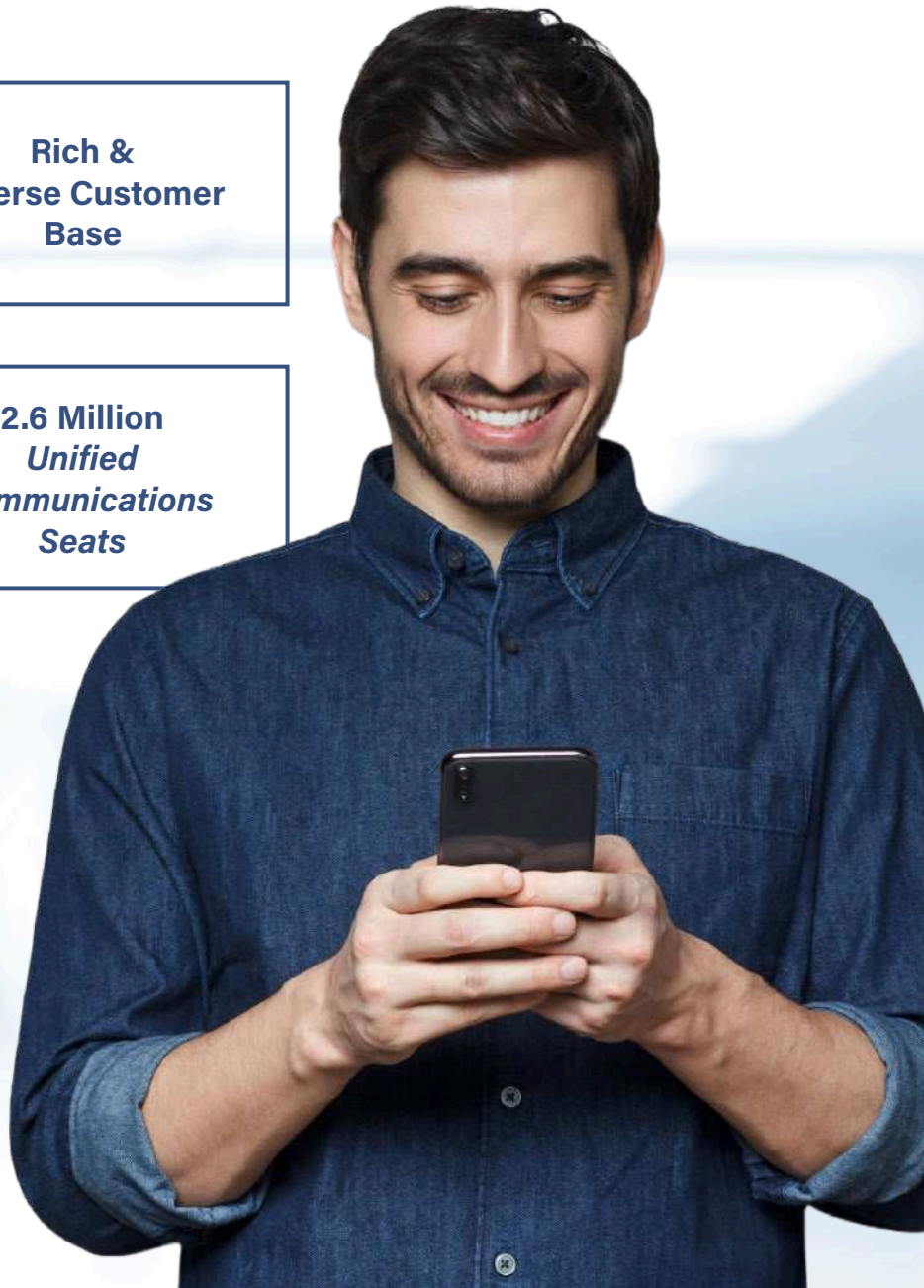
**Rich &
Diverse Customer
Base**

**Customers In Over
100 Countries**

**2.6 Million
*Unified
Communications
Seats***

**100K
Customers Globally**

**R&D & Tech
Canada, USA,
Europe, Latin
America & India**



Widest Set of Solutions in the Industry

Sangoma offers the broadest product portfolio in the industry with the most complete set of cloud communications services, flexible deployment options including cloud and on-premises, and exceptional customer service. Our solutions are designed to work together, simplifying the user experience and increasing productivity and efficiency. And it's our technology, enabling us to control feature updates, network uptime, and the supply chain.

Communication Services

Sangoma delivers hosted phone services for contact centers, small businesses, and other organizations looking to the cloud for managing their business communications. Sangoma has many different options and solutions to help you navigate connecting to and transporting, voice and data between different communications networks.



Phones & Devices

Sangoma's end-point devices offer users an enriching communication and collaboration experience. Designed exclusively for Sangoma's complete line of UCaaS and communication platforms, our end-point devices exceed user expectations with plug-and-play technology, unlocking intuitive features and control.



MSP Services

Sangoma managed services offer fully managed network, connectivity and security solutions for businesses of all sizes and industries. We have deep engineering and development roots and a track record of innovation and superior service that spans nearly three decades.

Network Connectivity

Since 1984, Sangoma has been a world leader in offering PSTN and VoIP connectivity equipment, as well as products and services used in leading PBX, IVR, contact center, carrier networks, and data communication applications worldwide.



Open Source


Sangoma Technologies is the primary developer and sponsor of the Asterisk project, the world's most widely used open source communications software, and the FreePBX project, the world's most widely used open source PBX software. That makes Sangoma the largest open source telecommunications company in the world.



Sangoma Channel Program

Sangoma is able to support and manage customers worldwide through an expansive partner and agent network, provide instant access and feedback from our market research partner events, and increase your ROI with a global sales force. Sangoma has relationships with thousands of channel partners and agents in over 150 countries. Our channel program provides partners with the right tools and incentives to grow their business with Sangoma.

Sangoma has more than 1100 channel partners who provide engineering, design, manufacturing, distribution, installation, and technical support services. If you need support or services in new regions, Sangoma can help you get started. Sangoma's channel partners are the lifeblood of our company, providing end-to-end solutions to hundreds of thousands of customers worldwide.



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Customers Succeeding with Sangoma Communications

SMB



Mid-Enterprise



Education



Multi-Location Health Care



Multi-Location Enterprise





What's Next for Sangoma?

Sangoma believes all organizations should have access to powerful, affordable, innovative communications solutions from a reliable partner, and that deploying these solutions will help businesses be able to grow, connect and collaborate with its customers in exciting new ways. That has been a core tenet of Sangoma's for quite some time. And it will continue to serve us well as we look to the future.

