

ONLINE TERMS

TO THE

STAR2STAR AUTHORIZED RESELLER AGREEMENT REVISED SEPTEMBER 2021

These terms (collectively, the "**Online Terms**") provide additional terms to and are incorporated into the Star2Star Authorized Reseller Agreement (the "**Agreement**") between Star2Star and Reseller and should be read and understood in conjunction with that Agreement. Terms not defined in these Online Terms shall have the meaning as ascribed to them in the Agreement, any addenda or exhibits to the Agreement, or any other Related Documents.

- **1. DEFINITIONS.** The following capitalized terms shall have the designated meaning throughout this Agreement and the Related Documents.
- **1.1.** "Assigned Customer" means a Customer that is assigned to Reseller for Star2Star's obligation to pay Commissions and Reseller's obligation to provide Customer Sales Support and Customer Technical Support.
- **1.2.** "Business Day" means any day other than a Saturday, Sunday, or federal holiday.
- **1.3.** "Certified Installer" means an individual that has obtained such training certifications and badges to install the Products and Services.
- **1.4.** "Commissionable Recurring Monthly Revenue (CRMR)" under 2.x and Earlier means the recurring monthly revenue upon which the total commission payment is based. CRMR includes most, but not all, fixed recurring revenues. When the Subscription and Purchase Agreements include payments under Star2Star's "Monthly Hardware Payment Program" (as opposed to an equipment purchase/lease), the recurring monthly hardware payment is not included.
- **1.5.** "Commissionable Recurring Monthly Revenue (CRMR)" under 3.x and Later means the base recurring monthly revenue upon which the recurring commission payment is calculated. CRMR is comprised of all quoted monthly recurring charges and excludes payments under Star2Star's "Monthly Hardware Payment Program," Reseller-added one-time and recurring pass-through mark-up, Taxes and Fees, Customer Products and Services usage, Customer Products and Services overages (such as domestic long distance and toll-free minutes in excess of purchased bundles, bursting on pooled lines, international minutes, etc.), and any revenue not specifically attributable to Reseller sales.
- **1.6.** "Customer" means a Person that has executed Subscription and Purchase Agreements and has paid all required deposits and costs thereunder for the Products and Services to commence.
- **1.7.** "Customer Proprietary Network Information" or "CPNI" shall have the meaning as that term is defined in 47 USC §222(h), as amended, and generally includes the types, quantity, destination, and location of Products and Services provided to Customer by Star2Star, and related usage and billing information for those Products and Services.
- **1.8.** "Customer Sales Support" means active engagement with the Customer, whether independently requested or upon the request of Star2Star, including end-user training, the offering of new Products and Services, Subscription and Purchase Agreements modifications and Renewals, and such other activities as are reasonable and customary in the industry or designated from time-to-time by Star2Star and communicated to Reseller.
- **1.9.** "Customer Technical Support" means active engagement with the Customer, whether independently requested or upon the request of Star2Star, including moves, adds, changes, and deletes



- ("*MAC Work*") and such other troubleshooting and technical support activities for the Products and Services as are reasonable and customary in the industry.
- **1.10.** "Deal" means the sale or rental of any Products and Services, resulting in Reseller Payments.
- **1.11.** "Good Standing" means Reseller or Customer (as the context dictates) has not failed to cure a breach of any agreement it has with Star2Star within any prescribed cure period; the entity under which Reseller or Customer operates its business has not ceased operations, been terminated or dissolved, or is a debtor in any bankruptcy or other reorganization proceedings; and/or has no past due financial obligations owed to Star2Star.
- **1.12.** "Logos" mean any one or any combination of the registered or rights-claimed trademarks, tradenames, and/or mark (s) of either Party.
- **1.13.** "Maintenance Fee" under 2.x and Earlier means the fee Star2Star charges for Star2Star Provided Customer Support.
- **1.14.** "Market" or "Marketing" of the Products and Services means the active engagement of soliciting prospective end-users to execute Subscription and Purchase Agreements.
- **1.15.** "*Person*" means an individual, a partnership (whether general or limited), a corporation, a limited liability company, an association, a joint-stock company, a trust, a joint venture, an unincorporated organization, or governmental authority (or any department, agency, or subdivision thereof).
- **1.16.** "Products and Services" mean bundled services and/or applications, individual services and/or applications, voice services, equipment components, and any other products, services, software, and/or related equipment that Reseller is authorized to offer. Descriptions of Products and Services can be found in the Quoting Tools.
- **1.17.** "Quoting Tools" or each, a "Quote" means Star2Star's all-in-one quoting, pricing, and ordering mechanisms for placing orders for Products and Services.
- **1.18.** "Related Documents" mean those documents which are part of this Agreement and incorporated by reference as if fully stated herein.
- **1.19.** "Renewal" means the continuation of a Subscription and Purchase Agreements on or before the end of the agreement term, with or without action or intervention by Star2Star or Reseller. A "Renewal" will also occur when an existing Customer enters into new Subscription and Purchase Agreements due to Reseller's direct efforts. It is not a "Renewal" when a Customer signs an amendment or a new agreement due to the actions of another Star2Star channel partner after the termination of this Agreement.
- **1.20.** "Reseller" means a Person who, in Star2Star's discretion, is qualified to sell the Products and Services to potential Customers and has executed both a Star2Star Reseller Agreement and a Non-Disclosure Agreement.
- **1.21.** "Star2Star Provided Customer Support" means Star2Star provided technical support for Products and Services. The Subscription and Purchase Agreements detail the types and support provided.
- **1.22.** "Star2Star Subscription Agreement," "Subscription Agreement," or "Subscription and Purchase Agreements" mean the legal contract for Products and Services that a Customer executes, including any equipment replacement and support as applicable.
- **1.23.** "Taxes and Fees" include all federal, state, local and jurisdictional taxes, fees, surcharges, and other regulatory, compliance and/or cost recovery fees, mandated or non-mandated, and an e911 service



fee applicable to the Products and Services, and all other products or services provided by Star2Star. Taxes and Fees are subject to change without notice.

- **1.1. NON-SOLICITATION.** Reseller agrees that for so long as Subscription and Purchase Agreements bind the Customer, Reseller will not solicit the Customer to terminate Products and Services or their relationship with Star2Star. Notwithstanding the preceding or anything in the Agreement to the contrary, the following will not be a breach of the Agreement:
 - a) Reseller sells or attempts to sell the Customer a service offered by another provider because Star2Star does not offer such service at the time of the attempted sale to the Customer; or
 - b) If the Customer is reasonably dissatisfied with the Products and Services or Star2Star, and Reseller has contacted Star2Star in writing providing the details of the Customer's dissatisfaction and has not received a cure for the Customer's dissatisfaction to the Customer's reasonable satisfaction within fifteen (15) days (or such longer period if a cure cannot be effectuated in fifteen days) of the date of the written notice, then Reseller may help the Customer move to a different service provider. If Reseller assists the Customer's move to a different service provider, Customer shall remain obligated under Customer's Subscription and Purchase Agreements, including all termination charges.
- **2. TRAINING.** Due to the technical nature of the Products and Services, Reseller shall use commercially reasonable efforts to understand the Products and Services and their capabilities and applications. Reseller agrees to continually educate itself and its personnel regarding modifications to existing Products and Services and new Products and Services, respectively, as they are released.
- **3. TRADEMARKS.** During the term of the Agreement, the Parties reciprocally grant a limited, nonexclusive and non-transferable license to use the Logos only on a Party's website, in Marketing materials that have been approved in writing in advance, and only in conjunction with Reseller's marketing and selling the Products and Services under the Agreement (i.e., within the Quoting Tools). The Logos remain the sole and exclusive property of each Party. Star2Star reserves the right to (a) request, and Reseller will provide samples of the use of the Logos in the marketing materials, or (b) create or modify any Star2Star guidelines for the use of the Logos. Reseller shall not remove or destroy any copyright notices, Logos, or other proprietary markings on the promotional materials or other materials related to Star2Star's Products and Services. This license to use the Logos is subject to revocation at any time in Star2Star's sole discretion, but such revocation alone shall not revoke or terminate the Agreement.
- **4. CASE STUDIES AND TESTIMONIALS.** Star2Star reserves the right, from time to time, to request Reseller to approach an Assigned Customer to participate in a Star2Star case study, which involves a short question and answer period between Star2Star and the Assigned Customer, the answers to be used to create a testimonial for the Star2Star Services. A testimonial will only be published and/or distributed upon the final approval of both the Reseller and the Assigned Customer.

5. INSURANCE.

5.1. During the Term of the Agreement, Reseller shall obtain and maintain in force insurance coverage in the categories and with the minimum policy limits as set forth below. Reseller shall provide to Star2Star at least annually, and as requested by Star2Star, certificate(s) evidencing all such required coverages showing Star2Star as an additional insured and as a loss payee for all such coverages. Star2Star reserves the right to modify the insurance requirements upon notice to Reseller.

<u>Insurance Category</u>	Policy Minimums
General Liability-	\$1,000,000 Each Occurrence
Including Contractual Liability and	\$2,000,000 Aggregate
Completed Operations	(can include Umbrella Liability)



Insurance Category	Policy Minimums
Automobile Liability- Including Hired and Non-owned Vehicles	\$1,000,000 Combined Single Limit for Bodily Injury and Property Damage (can include Umbrella Liability)
Workers' Compensation	State minimum for each state in which it maintains employees
Employers Liability	\$1,000,000 Each Accident \$1,000,000 Each Employee- Disease \$1,000,000 Policy Limit- Disease
Umbrella Liability	\$1,000,000 Each Occurrence \$1,000,000 Aggregate
Professional Liability/ Errors & Omissions Coverage	\$1,000,000 Each Occurrence

5.2. Within ten (10) days of the Effective Date of the Agreement, Reseller shall furnish Star2Star with current insurance certificates evidencing all such coverages with (1) endorsements showing Star2Star Communications, LLC as additional insured on the general liability, the auto liability, and the umbrella liability policies; (2) Star2Star Communications, LLC as a loss payee if needed thereunder with endorsement attached to the certificate; (3) provide a waiver of subrogation in favor of Star2Star, with a copy attached to the certificate when issued; and (4) thirty (30) days written notice of cancellation or non-renewal in coverage. All insurance required to be maintained shall be primary and noncontributory to any insurance maintained by Star2Star. Such insurance shall not be canceled, the coverage reduced, or the policies materially changed. All insurance coverage required to be maintained shall be on an occurrence basis. The only exception is that Star2Star will consider claims-made coverage if the claims-made coverage provides a three (3)-year period of "tail coverage" on any expiring/canceled claims-made insurance policy. In no event will Star2Star accept self-insurance. These requirements are subject to change by Star2Star at any time in its sole discretion but with 30 days advance notice to Reseller.

6. INDEMNIFICATION.

- **6.1.** For purposes of this Agreement, "Damages" include all losses, liabilities, claims, costs, penalties, expenses, interest, and fees (including, but not limited to, reasonable attorney's fees, disbursements of counsel, and costs of investigation, litigation, third-party discovery, and settlement) incurred in any action or proceeding, including appeals.
- **6.2.** Star2Star shall indemnify and hold harmless Reseller from and against all Damages awarded against Reseller in a final judgment based on a claim that any of the Services infringes any intellectual property right of a third party arising under the laws of the United States; provided, however, that Star2Star shall have no obligations under this Section concerning claims to the extent arising out of:
 - **a)** Any use of the Services in violation of this Agreement or the Subscription and Purchase Agreements; or
 - **b)** Any modifications or changes made to the Services by any Person, including Reseller, not authorized in writing by an authorized officer of Star2Star.
- **6.3.** Reseller shall indemnify, defend and hold harmless Star2Star, its employees, agents, successors, and permitted assigns from and against all Damages arising out of or resulting from any third party claim arising out of or resulting from:
 - a) Bodily injury, the death of any person or damage to real or tangible personal property



- resulting from the negligent or willful acts or omissions of Reseller, and its employees, agents, and independent contractors;
- **b)** Reseller's breach of any representation, warranty, or obligation in this Agreement (or otherwise) of Reseller or its employees, agents, or independent contractors; and
- **c)** Infringement of any intellectual property rights of any person or entity by Reseller or its employees, agents, or independent contractors.
- **6.4.** The Party seeking indemnification hereunder shall promptly notify the indemnifying Party in writing of any claim and reasonably cooperate with the indemnifying Party at the indemnifying Party's sole cost and expense. The indemnifying Party shall immediately take control of the investigation and defense of such claim at the indemnifying Party's sole cost and expense. The indemnified Party will furnish the information and assistance necessary for such investigation and defense at the indemnified Party's reasonable request and expense. The indemnifying Party shall not settle any claim in a manner that adversely affects the indemnified Party, such as admitting liability, without the indemnified Party's prior written consent. The indemnified Party's failure to perform any obligations under this Section shall not relieve the indemnifying Party of its obligations under this Section except to the extent that the indemnifying Party can demonstrate that it has been materially prejudiced as a result of such failure.
- **6.5.** Notwithstanding anything to the contrary in this Agreement, a Party is not obligated to indemnify, hold harmless or defend the other Party against any third party claim (whether direct or indirect) if such third party claim or corresponding Damages arise out of or result from indemnified Party's:
 - a) Gross negligence or more culpable act or omission (including recklessness or willful misconduct):
 - **b)** Bad faith failure to comply with any of its material obligations outlined in this Agreement where such failure is a proximate cause of such Damages; or
 - **c)** Use of the Services in any manner not otherwise authorized by Star2Star.

7. LIMITATION OF LIABILITY AND DAMAGES CAP.

- 7.1. IN NO EVENT SHALL STAR2STAR BE LIABLE UNDER THIS AGREEMENT TO THE OTHER PARTY OR ANY THIRD PARTY FOR ANY DIRECT, INDIRECT, SPECIAL, INCIDENTAL, CONSEQUENTIAL, PUNITIVE OR EXEMPLARY DAMAGES RELATING TO OR ARISING FROM THE SERVICES, ANY SOFTWARE OR EQUIPMENT, THE INABILITY TO CONNECT TO 911 EMERGENCY RESPONDERS OR OTHERWISE RELATING TO STAR2STAR'S OBLIGATIONS UNDER THIS AGREEMENT. THE PRECEDING LIMITATION OF DAMAGES INCLUDES, WITHOUT LIMITATION, THE COST OF PROCURING SUBSTITUTE OR REPLACEMENT SERVICES OR COMPONENTS, DAMAGES BASED ON LOSS OF REVENUES, PROFITS, OR BUSINESS OPPORTUNITIES AND SHALL APPLY REGARDLESS IF STAR2STAR HAD OR SHOULD HAVE HAD ANY KNOWLEDGE, ACTUAL OR CONSTRUCTIVE, THAT SUCH DAMAGES MIGHT BE INCURRED OR FORESEEABLE AND REGARDLESS OF THE LEGAL BASIS USED FOR SUCH CLAIM, INCLUDING TORT.
- **7.2.** IN NO EVENT SHALL STAR2STAR'S AGGREGATE LIABILITY ARISING OUT OF OR RELATED TO THIS AGREEMENT, WHETHER ARISING OUT OF OR RELATED TO BREACH OF CONTRACT, TORT (INCLUDING NEGLIGENCE), OR OTHERWISE, EXCEED \$100,000.00. THE PRECEDING LIMITATIONS SHALL APPLY EVEN IF RESELLER'S REMEDIES UNDER THIS AGREEMENT FAIL OF THEIR ESSENTIAL PURPOSE.
- **7.3.** THE LIMITATIONS AND EXCLUSIONS OUTLINED ABOVE SHALL NOT APPLY TO DAMAGES OR LIABILITIES ARISING FROM:
 - a) PERSONAL INJURY OR DEATH OR DAMAGE TO ANY REAL OR TANGIBLE PERSONAL PROPERTY PROXIMATELY CAUSED BY A PARTY'S GROSSLY NEGLIGENT ACTS OR OMISSIONS, OR WILLFUL MISCONDUCT;
 - **b)** THE GROSSLY NEGLIGENT ACTS OR OMISSIONS, OR WILLFUL MISCONDUCT OF EITHER PARTY IN PERFORMING ITS OBLIGATIONS UNDER THIS AGREEMENT;

Information is Proprietary and Confidential; Provided Subject to the Star2Star Mutual Non-Disclosure and Confidentiality Agreement.

Unauthorized Use Prohibited.



- c) THIRD-PARTY CLAIMS FOR WHICH A PARTY IS REQUIRED TO INDEMNIFY THE OTHER PARTY HEREUNDER; AND
- d) INFRINGEMENT OF THE OTHER'S PARTY'S INTELLECTUAL PROPERTY.
- **7.4.** THIS SECTION 6 SETS FORTH A PARTY'S SOLE LIABILITY AND ENTIRE OBLIGATION AND EACH PARTY'S EXCLUSIVE REMEDY FOR ANY ACTION THAT IS BROUGHT AGAINST THE OTHER PARTY.
- **8. DISCLAIMER OF WARRANTIES.** STAR2STAR MAKES NO WARRANTIES NOR PROVIDES ANY REPRESENTATIONS AS TO THE PRODUCTS AND SERVICES. THE PRODUCTS AND SERVICES ARE PROVIDED WITHOUT ANY REPRESENTATIONS OR WARRANTIES, EXPRESS, IMPLIED, OR STATUTORY, INCLUDING BUT NOT LIMITED TO ANY WARRANTY OF MERCHANTABILITY, NON-INFRINGEMENT, OR FITNESS FOR A PARTICULAR PURPOSE OR USE, EVEN IF SUCH PURPOSE OR USE WAS MADE KNOWN. STAR2STAR SPECIFICALLY DISCLAIMS ANY LIABILITY FOR INTERRUPTIONS AFFECTING THE SERVICES.
- **9. USE OF PRIVATE CUSTOMER INFORMATION.** Star2Star takes care to protect non-public Customer account information, such as CPNI. Reseller may not use, disclose, or permit access to CPNI as defined in the FCC's rules, for any purpose other than the following, all of which are permitted without Customer approval under FCC rules:
 - **a)** To provide or to market services among categories of services to which the Customer already subscribes;
 - **b)** To provide inside wiring installation, maintenance, and repair services;
 - c) For marketing "adjunct-to-basic" services, including call waiting, speed dialing, call forwarding, computer-provided directory assistance, call monitoring, caller identification, call tracing, and repeat dialing; and
 - **d)** To protect the rights or property of Star2Star, or to protect users of its Products and Services and other carriers from fraud, abusive, or unlawful use of or subscription to such Products and Services.
- 10. INDEPENDENT CONTRACTOR, EXPENSES, AND TAXES. Star2Star is contracting with Reseller for results only. Subject to the terms of this Agreement, Star2Star shall not control the means, methods, or times in which Reseller performs the obligations required of it under this Agreement. Nothing contained herein will in any way constitute or shall be construed to be any partnership or employment arrangement between the Parties hereto or be construed to evidence the intention of the Parties to establish any such relationship. Neither Party will have the power to bind the other Party or incur obligations on the other Party's behalf without the other Party's prior written consent in every instance. Except as otherwise specifically set forth herein, Reseller agrees to be solely responsible for all costs related to its performance under this Agreement, including in marketing the Services and paying all taxes due as a result of Payments made by Star2Star to Reseller, as applicable, and defend, indemnify and hold Star2Star harmless in regards to such costs.
- 11. COMMON OWNERSHIP WITH OTHER STAR2STAR CHANNEL PARTNERS. If Reseller has any direct or indirect percentage of common ownership ("Common Ownership" or "Commonly Owned") with another Star2Star channel partner (e.g., a Master Agent or Agent), for all transactions involving both Reseller and the Commonly Owned entity, Star2Star reserves the right to evaluate the percentages and calculations for the Payments to Reseller, on a case by case basis. If Common Ownership occurs after the Effective Date of this Agreement, this Section shall only apply to Deals closed after entities become Commonly Owned.
- **ASSIGNMENT.** Reseller shall not assign or otherwise transfer any of its rights, or delegate or otherwise transfer any of its obligations or performance under this Agreement, in each case whether voluntarily, involuntarily, by operation of law or otherwise, without Star2Star's prior written consent, which consent may not be unreasonably withheld. The use of a Certified Installer to perform installation and related services shall not be a violation of the preceding restriction nor require written consent from



Star2Star. Star2Star may freely assign or otherwise transfer all or any of its rights or delegate or otherwise transfer all or any of its obligations or performance under this Agreement without Reseller's consent. This Agreement will be binding upon assignment and inure to the benefit of the Parties and their respective successors permitted assigns and heirs.

- of conflicts of law. The Parties each submit to the exclusive jurisdiction of the Twelfth Judicial Circuit Court in and for Sarasota County and the United States District Court, Middle District of Florida, Tampa Division; provided, however, that nothing in this Agreement shall be deemed to operate to preclude a Party from bringing suit or taking other legal action in any other jurisdiction to enforce a judgment or other court order in its favor. Except as provided in this Agreement, or in an agreement to arbitrate, the Parties expressly submit and consent in advance to such jurisdiction in any action or suit commenced in any such court. The Parties hereby waive any objection that it may have based upon lack of personal jurisdiction, improper venue, or *forum non conveniens* and hereby consents to grant such legal or equitable relief as is deemed appropriate by such court. The parties agree to litigate solely on an individual basis, and no claim(s) may be brought as a plaintiff or class member in any class or representative class proceeding.
- **14. DISPUTE RESOLUTION.** Except for matters involving immediate equitable relief, or as otherwise specifically provided in or permitted by the Agreement, all disputes, differences of opinion, or controversies arising in connection with the Agreement shall be subject to good-faith negotiation between the Parties in an attempt to arrive at a mutually agreeable resolution. The aggrieved Party shall first provide written notice of the dispute to the other Party and seek resolution before taking any action before any court or regulator or before issuing or authorizing any public statement about the nature of the dispute or controversy. If, after negotiating in good faith for a minimum period of fourteen (14) calendar days, or any agreed further period, the Parties are unable to resolve the dispute, either Party may take such legal and/or equitable action the Party deems appropriate.
- 15. WAIVER OF JURY TRIAL. EACH PARTY ACKNOWLEDGES THAT ANY CONTROVERSY THAT MAY ARISE UNDER THIS AGREEMENT, INCLUDING EXHIBITS, SCHEDULES, AND ANY ATTACHMENTS AND APPENDICES, IF APPLICABLE, ATTACHED TO THIS AGREEMENT, IS LIKELY TO INVOLVE COMPLICATED AND DIFFICULT ISSUES AND, THEREFORE, EACH SUCH PARTY IRREVOCABLY AND UNCONDITIONALLY WAIVES ANY RIGHT IT MAY HAVE TO A TRIAL BY JURY IN RESPECT OF ANY LEGAL ACTION ARISING OUT OF OR RELATING TO THIS AGREEMENT, INCLUDING ANY EXHIBITS, SCHEDULES, ATTACHMENTS OR APPENDICES ATTACHED TO THIS AGREEMENT, OR THE TRANSACTIONS CONTEMPLATED HEREBY.
- **16. CLASS ACTIONS.** If litigation is necessary under the Dispute Resolution Section, the Parties agree to litigate solely on an individual basis, and no claim(s) may be brought as a plaintiff or class member in any class or representative class proceeding. If this prohibition on class action is deemed invalid or unenforceable, then the remaining portions of the Agreement shall remain in full force and effect.
- 17. DOCUMENT CONSTRUCTION. Unless the context requires otherwise, (a) the singular will include the plural and vice versa; (b) "or" will mean "and/or," and (c) "including" (and with the correlative meaning "include" and "includes") means including without limiting the generality of any list or description following such term, and will be deemed to be followed by the words "without limitation." The Agreement has been negotiated at arm's length. Any rule of law or legal decision that requires interpretation of ambiguities against the drafting Party is not applicable and is waived. The Agreement's provisions shall be interpreted commercially reasonably to effect the purpose of the Parties of the Agreement. In the event of any conflict between the terms of the Agreement and those of any Exhibit hereto, the terms of the Exhibit shall govern and control.
- **18. HEADINGS.** The headings and captions are included for ease of reference only and will be disregarded in interpreting or construing this Agreement.
- **19. MODIFICATION AND WAIVER.** No modification to this Agreement, nor any waiver of any rights, will be effective unless such modification or waiver is in writing and signed by each of the Parties



hereto; provided, however, that Star2Star shall have the right, in its sole and absolute discretion, to amend, modify, add, delete, or cancel the terms of any exhibit or schedule to this Agreement; provided further, however, that all such amendments, modifications, additions, deletions, or cancellations, including price and term changes, shall (i) apply prospectively only (except for increases resulting from changes in the law and CPI-(U) Index) and (ii) not unfairly discriminate against Reseller because of Star2Star's actions concerning its other Resellers. The Parties hereto agree that the waiver of any breach or default shall not constitute a waiver of any other right hereunder or any subsequent breach or default.

FORCE MAJEURE. Neither Party shall not be liable for any delay or failure to perform its 20. obligations under the Agreement, except for the payment of any amounts owed hereunder, that is caused by an event outside the control of the Party (each a "Force Majeure Event"), including, without limitation, any of the following: (a) acts of God; (b) flood, fire, earthquake, named storms, hurricanes, pandemics, epidemics or quarantines; (c) war, invasion, hostilities (whether declared or not), terrorist threats or acts, riot, or other civil unrest; (d) court or government order, law, or actions, including without limitation orders resulting directly or indirectly in a Party's authorization to conduct business or perform under the Agreement, including, without limitation, the failure to obtain, or the termination or withdrawal of, any permit or license required to do business or for performance under the Agreement; (e) embargoes or blockades in effect on or after the Effective Date of the Agreement; (f) national or regional emergency (whether declared or not); (g) strikes, labor stoppages or slowdowns, or other industrial disturbances affecting third-parties, including if due in whole or in part to any events listed in items (a) to (i) of this paragraph; (h) shortage of adequate power or transportation facilities, dysfunction, modification or upgrades of telecommunications networks or equipment (including as a result of the act or omission of an underlying carrier, ISP or other third-party service provider), machine viruses, cyber-attacks, and data breaches; and (i) any other similar events or circumstances beyond the control of a Party.

21. NOTICES.

- **21.1.** Notices regarding the following will be posted on either: Star2Star's website, portal, and/or in the Star2Star quotation tool: (a) new Products and Services and/or pricing changes; (b) new or modified documentation or order requirements; (c) new or modified Star2Star processes; and (d) Star2Star personnel change announcements.
- **21.2.** Notices regarding the following will be in writing and sent to the address or email address below to the other Party: (a) material changes to this Agreement; (b) internal or external changes materially impacting Star2Star's ability to do business; (c) breach; (d) termination; or (e) any other material information required to be in writing. Either Party may change their address for purposes of notice by sending the other Party written notice of such change in the manner provided herein:
- **21.3.** Such notices will be deemed effectively given only (a) when received if delivered by hand (with written confirmation of receipt); (b) when received, if sent by a nationally recognized overnight courier or certified or registered mail, postage prepaid (with confirmation of receipt); or (c) on the date sent by email (with confirmation of sending) if sent to the recipient before 5:00 P.M. on a Business Day, and on the next Business Day, if sent after such time or sent on a day that is other than a Business Day and only if the notice according to this clause is immediately thereafter sent via a nationally recognized overnight courier.
- **22. MINIMUM DEAL SIZE FOR A NEW CUSTOMER.** Star2Star will not accept any Deal for a new Customer with less than three (3) seats and/or two (2) lines, and the total aggregate line count of a multi-location Deal cannot be less than five (5) seats and/or three (3) lines.
- **23. CUSTOMER AGREEMENT TERMS.** Subscription and Purchase Agreements terms are generally not less than three (3) years, typically (five) 5 years in duration. Star2Star may consider a shorter term for very large Deals or special Customers like federal, state, or local governments or other similarly situated Customers who are legally restricted from entering multi-year contracts. Reseller must receive an approved "Sales Exception" in writing from Star2Star before offering a term of fewer than three (3) years to a potential Customer.



- **24. CUSTOMER TAXES AND FEES.** Customers will be charged all applicable Taxes and Fees. These charges are computed based on the taxing jurisdiction(s) where the Customer location is/are operating the Services and are charged monthly at current rates. The Quoting Tools do not calculate or display applicable Taxes and Fees as part of the Quote, but an "estimate" is provided. Taxes and Fees are not included in the determination of CRMR.
- as offered to Reseller (as this partner type is currently titled) and to every iteration of "participation terms" as offered to Reseller (as this partner type is currently titled) and to every iteration of Reseller as previously titled (i.e., "Dealer," "Authorized Dealer," "Installer," "Partner," "Installing Reseller," etc.), currently do and have historically described how Star2Star sells its Products and Services, and how Reseller participates in the revenue stream associated with these items, as well as details the processes and procedures Reseller should follow when interacting with Star2Star. The Participation Terms, incorporated by reference into these Online Terms and the Agreement, should be read and understood in conjunction with the Agreement and the other incorporated Related Documents. The Related Documents (which include these Online Terms) may be amended or changed at any time and from time to time at Star2Star's sole and absolute discretion.
- **26. PAYMENTS STATEMENTS.** Payments statements are issued to Reseller for each "commission period" (as stated in the Participation Terms running from the 16th of the first month to the 15th of the second month). Payments are made to Reseller on the 15th or the first Business Day thereafter of the next month (i.e., the 15th of the third month) from which a bill is issued. Commissions are paid net of taxes and other governmental imposts, refunds, cancellations, discounts, or charge-backs. Reseller has a ninety (90) day look-back period from the date of receipt of the Payments statement to review and dispute the Payments statement. Following this ninety (90) day period, Reseller waives any right or claim to dispute any of the items disclosed or which should have been disclosed on the Payments statement.
- time to time, may offer Customers promotions and/or special payment plans ("Promotional Months") under which the payment of the Customer's monthly recurring charges (i.e., the base charges invoiced each month to Reseller's Customers or CRMR) is deferred for one or more months, as determined in Star2Star's sole discretion. In exchange for the Promotional Months, Customers agree to extend the term of their Subscription Agreements ("Extension Months"). During the Promotional Months, the CRMR is not considered "as-billed" for purposes of making Payments to Reseller, and Reseller shall not receive Payments associated with that Customer during the Promotional Months. Reseller shall receive Payments associated with that Customer for the remaining months of the term of the Subscription Agreement, including the Extension Months.
- **28. RESETTING OF COMMISSION RATE COMPONENTS.** Star2Star has the option of resetting any of the Commission Rate Components described in the Participation Terms annually for new Deals, by notice to Reseller, or at any time by Star2Star providing thirty (30) days prior written notice. The resetting of Commission Rate Components is at the election of Star2Star and is prospective only, applying only to Deals sold after the effective date of any change in one of the Commission Rate Components. To be clear, a Deal sold at a particular Total Commission Rate will not be impacted by a subsequent change in any one of the Commission Rate Components by Star2Star.
- **29. SIGNAGE AND BRANDING.** Reseller is not required but is strongly encouraged to have visible signage with Star2Star's name and Logos. Business cards, website links, and other public-facing mediums must use the Star2Star Authorized Reseller program logo and text as defined by the Star2Star Marketing Department. All inquiries regarding Star2Star signage and branding should be directed to the Star2Star Marketing Department at marketing@star2star.com. Each use of Star2Star's name and Logos must be preapproved by Star2Star in writing.
- **30. NATIONAL ACCOUNTS.** Star2Star's goal in connection with its national accounts will be to provide the best possible service and attain the highest possible levels of Customer satisfaction. Resellers having a location or group of locations for a Customer does not automatically give Reseller exclusivity for a



national account. National account exclusivity will be made independently by Star2Star and must be applied for. For more information on national account applications, contact sales@star2star.com.

31. GOVERNMENT CONTRACTS. Star2Star will list the Products and Services in various state and federal contract schedules. All government contracts will be negotiated individually and have terms, conditions, discounts, and pricing that vary from Star2Star's standard pricing. All Payments issued by Star2Star on government contracts will be based on unique Participation Terms for government contracts.

32. STAR2STAR-PROVIDED QUOTING TOOLS.

- **27.1 Acceptance Upon Use.** Star2Star provides its Quoting Tools via a website, which may be accessed by a user (whether as a guest or a registered user) via a user account. By using the Quoting tools, or by clicking to accept or agree to these Online Terms when this option is made available, Reseller accepts and agrees, in addition to being bound by these Online Terms and the Agreement, to be bound to and abide by Star2Star's Privacy Policy found at www.star2star.com/company/privacy-policy and Star2Star's CPNI Policy found at www.star2star.com/cpni-disclosure.
- **27.2** Accessing the Quoting Tools and Account Security. Star2Star reserves the right to withdraw or amend the Quoting Tools and any service or material provided within the Quoting Tools, in Star2Star's sole discretion without notice. Star2Star will not be liable if, for any reason, all or any part of the Quoting Tools are unavailable at any time or for any period. From time to time, Star2Star may restrict access to some parts or the whole of the Quoting Tools to users, including registered users.
 - **27.2.1.** Reseller is responsible for:
 - **a.** Making all arrangements necessary for Reseller to have access to the Quoting Tools; and
 - **b.** Ensuring that all persons who access the Quoting Tools through Reseller's internet connection are aware of these Online Terms and comply with them.
 - **27.2.2.** To access the Quoting Tools, Reseller may be asked to provide certain registration details or other information. The Quoting Tools condition that all the information provided is correct, current, and complete. Reseller agrees that all information provided to register with the Quoting Tools or otherwise, including but not limited to through the use of any interactive features on the Quoting Tools, is governed by Star2Star's Privacy Policy found at www.star2star.com/company/privacy-policy, and Reseller consents to all actions Star2Star takes concerning Reseller's information consistent with Star2Star's Privacy Policy.
 - **27.2.3.** If Reseller chooses or is provided with a user name, password, or any other piece of information as part of Star2Star's Quoting Tools security procedures, Reseller must treat such information as confidential and not disclose it to any other person or entity. Reseller also acknowledges that accounts are personal and agree not to provide any other person with access to the Quoting Tools or portions of it using Reseller's user name, password, or other security information. Reseller agrees to notify Star2Star immediately of any unauthorized access to or use of usernames or passwords or any other breach of security. Reseller also agrees to ensure they exit from accounts at the end of each session.
 - **27.2.4.** Star2Star has the right to disable any user name, password, or another identifier, whether chosen by Reseller or provided by Star2Star, at any time in Star2Star's sole discretion for any or no reason, including if, in Star2Star's opinion, Reseller has violated any provision of this Section.
- **27.3 Prohibited Uses**. Reseller may use the Quoting Tools only for lawful purposes, and by these Online Terms Reseller agrees not to use the Quoting Tools:
 - a. In any way that violates any applicable federal, state, local, or international law or regulation (including, without limitation, any laws regarding the export of data or software to and from the US or other countries);



- **b.** To impersonate or attempt to impersonate Star2Star, a Star2Star employee, another user, or any other person or entity (including, without limitation, by using email addresses [or screen names] associated with any of the preceding);
- **c.** To engage in any other conduct that restricts or inhibits anyone's use or enjoyment of the Quoting Tools, or which, as determined by Star2Star, may harm Star2Star or users of the Quoting Tools or expose them to liability;
- **d.** Use the Quoting Tools in any manner that could disable, overburden, damage, or impair the site or interfere with any other party's use of the Quoting Tools, including their ability to engage in real-time activities through the Quoting Tools;
- **e.** Use any robot, spider, or another automatic device, process, or means to access the Quoting Tools for any purpose, including monitoring or copying any of the material on the Quoting Tools;
- **f.** Use any manual process to monitor or copy any of the material on the Quoting Tools or for any other unauthorized purpose without our prior written consent;
- **g.** Use any device, software, or routine that interferes with the proper working of the Quoting Tools;
- **h.** Introduce any viruses, Trojan horses, worms, logic bombs, or other material that is malicious or technologically harmful;
- i. Attempt to gain unauthorized access to, interfere with, damage, or disrupt any parts of the Website, the server on which the Website is stored, or any server, computer, or database connected to the Quoting Tools;
- Attack the Quoting Tools via a denial-of-service attack or a distributed denial-of-service attack; or
- **k.** Otherwise, attempt to interfere with the proper working of the Quoting Tools.
- **27.4 Reliance on Information Posted.** The information presented on or through the Quoting Tools is made available solely for general information purposes. Star2Star does not warrant the accuracy, completeness, or usefulness of this information. Any reliance Reseller places on such information is strictly at its own risk. Star2Star disclaims all liability and responsibility arising from any reliance placed on such materials by Reseller or any other visitor to the Quoting Tools or anyone who may be informed of any of its contents.
- Disclaimer of Warranties. Reseller understands that Star2Star cannot guarantee or warrant that files available via the Website will be free of viruses or other destructive code. Reseller is responsible for implementing sufficient procedures and checkpoints to satisfy Reseller's particular requirements for anti-virus protection and accuracy of data input and output and maintaining a means external to the Quoting Tools for any reconstruction of any lost data. TO THE FULLEST EXTENT PROVIDED BY LAW, STAR2STAR WILL NOT BE LIABLE FOR ANY LOSS OR DAMAGE CAUSED BY A DISTRIBUTED DENIAL-OF-SERVICE ATTACK, VIRUSES, OR OTHER TECHNOLOGICALLY HARMFUL MATERIAL THAT MAY INFECT COMPUTER EQUIPMENT, COMPUTER PROGRAMS, DATA, OR OTHER PROPRIETARY MATERIAL DUE TO USE OF THE QUOTING TOOLS OR ANY SERVICES OR ITEMS OBTAINED THROUGH THE QUOTING TOOLS. RESELLER'S USE OF THE QUOTING TOOLS, THEIR CONTENT, AND ANY SERVICES OR ITEMS OBTAINED THROUGH THE QUOTING TOOLS ARE AT RESELLER'S OWN RISK. THE QUOTING TOOLS ARE PROVIDED ON AN "AS IS" AND "AS AVAILABLE" BASIS, WITHOUT ANY WARRANTIES OF ANY KIND, EITHER EXPRESS OR IMPLIED. NEITHER STAR2STAR NOR ANY PERSON ASSOCIATED WITH STAR2STAR MAKES ANY WARRANTY OR REPRESENTATION CONCERNING THE COMPLETENESS, SECURITY, RELIABILITY, QUALITY, ACCURACY, OR AVAILABILITY OF THE QUOTING TOOLS. WITHOUT LIMITING THE PRECEDING, NEITHER STAR2STAR NOR ANYONE ASSOCIATED WITH STAR2STAR REPRESENTS OR WARRANTS THAT THE QUOTING TOOLS, ITS CONTENT, OR ANY SERVICES OR ITEMS OBTAINED THROUGH THE OUOTING TOOLS WILL BE ACCURATE, RELIABLE, ERROR-FREE, OR UNINTERRUPTED, THAT DEFECTS WILL BE CORRECTED, THAT THE QUOTING TOOLS OR THE SERVER THAT MAKES IT AVAILABLE ARE FREE OF VIRUSES OR OTHER HARMFUL COMPONENTS, OR THAT THE QUOTING TOOLS WILL OTHERWISE MEET YOUR NEEDS OR EXPECTATIONS. TO THE FULLEST EXTENT PROVIDED BY LAW, STAR2STAR HEREBY DISCLAIMS ALL WARRANTIES OF ANY KIND, WHETHER EXPRESS OR IMPLIED, STATUTORY, OR OTHERWISE, INCLUDING BUT NOT LIMITED TO ANY



WARRANTIES OF MERCHANTABILITY, NON-INFRINGEMENT, AND FITNESS FOR A PARTICULAR PURPOSE.

- **28. COUNTERPARTS. ELECTRONIC SIGNATURES.** The Agreement may be executed in any number of counterparts, each of which will constitute an original, all of which together will constitute one Agreement. Original signatures transmitted and received via facsimile or another electronic transmission of a scanned document (e.g., PDF or similar format) are true and valid signatures for all purposes under the Agreement as if executed "in person" in Sarasota, Florida, and will bind the Parties to the same extent as that of an original signature.
- **29. SEVERABILITY; SURVIVAL.** If any provision of this Agreement is held invalid, illegal, or unenforceable for any reason, then such provision will be treated as severable, and the remaining provisions will remain in full force and effect. All terms and provisions of this Agreement that should by their nature survive the termination of this Agreement will so survive.

30. ANTI-BRIBERY.

- **30.1** Reseller agrees to comply with all applicable laws, statutes, regulations, and codes relating to antibribery and anti-corruption (including but not limited to the US Foreign Corrupt Practices Act of 1977 and the UK Bribery Act of 2010).
- **30.2** Reseller agrees that Reseller and its owners, directors, officers, employees, agents, partners, and vendors have not and will not directly or indirectly pay, offer, promise to pay, or authorize the payment of any money or anything of value to any person to obtain improperly, retain, or direct business or secure any improper advantage in connection with the Products and Services. Reseller also agrees to implement adequate procedures to prevent a breach of this Section. If Reseller becomes aware of this Section's breach or potential breach, Reseller shall immediately notify Star2Star and promptly take action against those involved.
- **30.3** Reseller certifies that none of its owners, directors, officers, employees, agents, or partners have been convicted of or pleaded guilty to bribery, fraud, or related charges.
- **30.4** If Star2Star has reason to believe that a breach of this Section has occurred or may occur, Star2Star may, at its discretion, and without liability to Reseller, notify Reseller of its obligation to cure within the Cure Period and/or terminate the Agreement immediately until it receives confirmation to its satisfaction that no breach has occurred or will occur. Reseller agrees to further indemnify and hold Star2Star harmless against any related claims, losses, or damages incurred under a breach of this Section.
- **30.5** Reseller agrees to keep accurate books, accounts, and records related to its business with Star2Star and allow Star2Star, or its independent audit firm, reasonable access to these to verify compliance with this Section.